

## GALLANT CAPITAL

## OPERATIONAL INVESTORS EMPOWERING GROWTH

Gallant invests in businesses where strategic support and flexible capital are able to accelerate growth. Our operational expertise allows us to be a solution provider for sellers and management teams, as we strive to be valuable partners at every stage of our investments.

## **FLEXIBILITY PARTNERSHIP GROWTH** SUPPORT

## **Experienced Leadership**

The leadership team has 40+ years of experience partnering with managers to drive transformational growth and focuses on opportunities where it can utilize its relevant industry experience and senior executive relationships.

#### **Investment Criteria**

## **EBITDA**

up to \$40M

## PREFERRED INDUSTRIES

- Technology
- Industrials
- Business Services

### **EQUITY INVESTMENT**

\$15-\$200M

#### TRANSACTION TYPES

- Control Investments
- Family/ Founder Owned Businesses
- Corporate Divestitures
- Value Creation Opportunities through Strategic Investments

## **ENTERPRISE VALUE**

up to \$400M

#### **GEOGRAPHY**

North America

#### **Investment & Operations Team**

Jon Gimbel

Partner jon@gallantcapital.com

Anthony Guagliano

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**Desmond Nugent** 

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**7ack Stiefler** 

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Peter Farr

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Alex Zak

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Dan Johnson

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#### **Business Development**

Jamie Kim

Head of Business Development jkim@gallantcapital.com

### **Capital Markets**

**Brad Nii** 

Head of Capital Markets bnii@gallantcapital.com

## **Portfolio Companies**



Software (exited)





Aerospace Services



Transportation & Logistics



Testing & Inspection





( F ) Lightning Step



**Business Process** Outsourcing

Infrastructure Services

Tech-Enabled Services

InformData

Tech-Enabled Services

slwm

Software

**IT Services** 



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## OPERATIONAL INVESTORS EMPOWERING GROWTH

PORTFOLIO COMPANY	Geography	Sector	Business Description	Completed Add-Ons
reveal.	Chicago, IL	Software	Provider of eDiscovery software solutions and services to legal service providers, law firms and corporations	NexLP MINDSEYE
T U R B I N E	Stockton, CA	Aerospace Services	Maintenance, repair and overhaul ("MRO") services provider focused on engines, parts and accessories for military aircraft	
National	Carson City, NV	Transportation & Logistics	Asset-light transportation and logistics company that operates linehaul routes	
QUALITYBUILT	Fort Lauderdale, FL	Testing & Inspection	Tech-enabled national provider of third-party inspection services to the new home and commercial construction industries	Skyelec  Butlesters  Ductlesters
CMI G R O U P	Phoenix, AZ	Aerospace Manufacturing	Manufacturer of mission critical precision parts for commercial and military aircraft	Systems 3, Inc.
<b>valo</b> rglobal	Phoenix, AZ	Business Process Outsourcing	Provider of outsourced business processing and customer care solutions to verticals including technology, healthcare, government and e-Commerce	
PROTUG	Puyallup, WA	Infrastructure Services	Provider of subsurface infrastructure services in the Pacific Northwest	VAC-ONE Services
InformData.	Kennesaw, GA	Tech-Enabled Services	Provider of the most comprehensive suite of data solutions to the background check industry	SCREENING SOLUTIONS
SLWM Better Outcomes.	Kansas City, MO	Tech-Enabled Services	Provider of tech-enabled marketing services and solutions for print, digital, point of sale and branded merchandise program execution	WEBBMASON MARKETING Better Outcomes.
Lightning Step	Houston, TX	Software	EMR software platform provider for the behavioral healthcare industry	
DYNTEK  ** rsolutions  VISIBILITY DRIVES ACTION	Irvine, CA	IT Services	Provider of professional IT services, cybersecurity, and risk management solutions	