



# GALLANT CAPITAL

## OPERATIONAL INVESTORS EMPOWERING GROWTH

Gallant invests in businesses where strategic support and flexible capital are able to accelerate growth. Our operational expertise allows us to be a solution provider for sellers and management teams, as we strive to be valuable partners at every stage of our investments.

FLEXIBILITY

PARTNERSHIP

GROWTH

SUPPORT

### Investment & Operations Team

Jon Gimbel  
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Tyler Mills  
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Dan Johnson  
*Principal*

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### Business Development

Jamie Kim  
*Managing Director, Head of Bus Dev*

Kristian Kempainen  
*Vice President, Business Development*

Capital Markets  
Brad Nii  
*Managing Director, Head of Capital Markets*

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### Experienced Leadership

The leadership team has 40+ years of experience partnering with managers to drive transformational growth and focuses on opportunities where it can utilize its relevant industry experience and senior executive relationships.

### Investment Criteria

EBITDA

up to \$40M

EQUITY INVESTMENT

\$15-\$200M

ENTERPRISE VALUE

up to \$400M

### PREFERRED INDUSTRIES

- Technology / Software
- Industrials
- Business Services

### TRANSACTION TYPES

- Control Investments
- Family/ Founder Owned Businesses
- Corporate Divestitures
- Value Creation Opportunities through Strategic Investments

### GEOGRAPHY

- North America
- Western Europe

### Active Portfolio Companies



Transportation & Logistics



Aerospace Manufacturing



Infrastructure Services



Tech-Enabled Services



Business Process Outsourcing



Software



IT Services



Consulting & Testing



Gov Services


















Software

















Paper & Packaging

PORTFOLIO COMPANY	Geography	Sector	Business Description	Completed Add-Ons
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### Fund I

	Carson City, NV	<b>Transportation &amp; Logistics</b>	Asset-light transportation and logistics company that operates linehaul routes	<i>Multiple</i>
	Phoenix, AZ	<b>Aerospace Manufacturing</b>	Manufacturer of mission critical precision parts for commercial and military aircraft	  
	Kent, WA	<b>Infrastructure Services</b>	Provider of subsurface infrastructure services in the Pacific Northwest, Rocky Mountains, DMV-area, and Texas	  
	Kennesaw, GA	<b>Tech-Enabled Services</b>	Provider of the most comprehensive suite of data solutions to the background check industry	  
	Kansas City, MO	<b>Business Process Outsourcing</b>	Provider of tech-enabled marketing services and solutions for print, digital, point of sale and branded merchandise program execution	

### Fund II

	Houston, TX	<b>Software</b>	EMR software platform provider for the behavioral healthcare industry	
	Nashville, TN	<b>IT Services</b>	Provider of professional IT services, cybersecurity, and risk management solutions	     
	Paris, France	<b>Consulting &amp; Testing</b>	Provides payment, smart mobility and e-ID third-party testing, inspection and certification services and related software and advisory offerings	 
	Philadelphia, PA	<b>Government Services</b>	Mission-critical transportation revenue management platform for government and commercial customers, and a leader in the tolling and parking markets	
	Remote	<b>Software</b>	Sales enablement software platform providing mission critical sales transformation to enterprise companies	
	St. Paul, MN	<b>Paper &amp; Packaging</b>	Provider of foodservice solutions including labels and consumables, automated labeling devices and technology-enabled food safety solutions	

### Realized Investments

